Aims

- Increase membership
- Develop communications
- Improve bargaining positions
- Create fairer workplaces
- Provide better trained representatives
- Strengthen relationships

Objectives

- Keep members informed of what is going on in the union and their workplace
- Recruit non-members
- Encourage existing members to become more involved in the union
- Build stronger links with Full Time Officials

Structure

- Create a leadership and team structure.
- Establish clear lines of responsibility and management that everyoneinvolved in the campaign understands.

Recruitment Letters

New Starters Induction pack/ non members

Role/responsibilities

- Induction
- · Branch officials
- Steward
- Safety rep
- Learning rep
- Education officers
- Sick stewards
- Trades union council
- Labour party

Mapping profile

• Knowing who is and is not a member

Resources

- Identifying Organising Committee Toolkit.doc Subject: relevant information
- Keeping information updated
- List of contacts

Meetings

- To be held on a monthly/bi monthly basis
- Chaired by Branch President
- Notified by Branch Secretary
- Meeting to be open to all stewards/reps
- Minutes to be kept of al meetings

Agenda to include the following:

- Workforce Profile (Gender/Language/Ethnicity/Age)
- Setting targets
- Resources
- Education for reps
- Political organization

All minutes to be forwarded to relevant officer including update of activity on recruitment successes or otherwise

Mapping the Workplace

	Day shift	Rotating shifts	Night shift	Other shifts
Warehousing				
Packaging				
Production				
Satellite sites				
	16-25	25-40	40-55	55-60
Age				
	British/Irish	Asian	European	Other
Ethnicity				
Shift patterns				
	Male	Female		
Gender				
Part time				
Members				
Non members				

Recruitment strategy Monthly		
·		
Current		
Aim		
Actual		
Workforce %		

Roles and Responsibilities

	Name	Name	Name
Branch Functions			
Updating notice boards			
Maintaining Induction material			
Delivering Inductions			
Offsite functions			
Trades council delegates			
Labour constituent delegates			
Community			
research/projects/links			

Representatives Skills Matrix

	Stewards	Safety	Learning	Dual
Stage 1				
Stage 2				
Stage 3				
Other				
Areas covered				
Areas not covered				

Representatives recruitment strategy

Identify key people within the workforce who are good communicators representing the different sections of the workforce (By age, race, gender etc...). Encourage development through training and

Representatives names	Role	Shift
	+	
	+	-